

Training and management

In two weeks, we train your team in the science of conversation generation, with a combination of classroom learning and hands-on practice. Once your sales operation is underway, we provide expert management and ongoing coaching by our Training and Sales Development teams and managers promoted from within Reveneer and fluent in our winning methodology.

Tools and technology

We bring a signature tech stack designed to optimize our SDRs' performance, which we integrate with your Salesforce instance. It includes tools like click-to-call dialing, email sequencing, real-time communication, conversational analysis and gamification—all in a single platform. Our Sales Operations team will be there every step of the way to ensure everything is running efficiently and help troubleshoot if any issues arise.

Ongoing monitoring and reporting

You'll have access to customizable dashboards that allow you to remotely monitor and track the performance of your team in real-time. We'll also keep you up to date with weekly huddles where we'll share detailed analyses of results and strategies for optimizing performance.

Data aggregation and analysis

While your team is delivering results, Reveneer is aggregating and analyzing the data to surface insights and hidden opportunities that accelerate your go-to-market strategy.

A dedicated customer success team

Your team, led by a Customer Success Manager, will work closely with you to ensure we achieve the outcomes we modeled. At monthly leadership reviews and quarterly business reviews we'll share data along with the insights we've gathered, including trends, common objections and feedback on your product. We'll provide solutions for removing bottlenecks and getting better results.

Ready to Rev your sales engine?

Let's talk to see if Reveneer One is the right fit for your company's sales goals.

